### **Economy at a Glance**

Prepared by Alex Carrick, ConstructConnect® Chief Economist

# U.S. & Canadian economies lifted by fervent swirl of housing starts (Part I)



Alex Carrick

## Residential permits set feverish pace

There are some exciting stories to tell about new home building in the U.S. and Canada at the beginning of this year. Let's cover the U.S. first.

Monthly average U.S. housing starts

(seasonally adjusted and annualized/SAAR) in 2020 were 1.396 million units, +7.8% versus 2019's figure of 1.295 million.

In January of the current year, starts rose some more, to 1.580 million units, +13.2% versus 2020's 12-month average.

The monthly average for single-family starts in 2020 was a conveniently memorable one million units, +12.0% to 2019's 893,000. In January 2021, there was a further bump to 1,162,000 units, +16.2% versus last year's monthly average.

(Multi-unit starts in 2020 did not fare as well as single-family starts. Their monthly average last year of 396,000 units was -1.6% compared with 2019's 403,000. In January of this year, though, they managed a +5.5% increase to 418,000 units.)

But none of the foregoing is the really big story. The issuance of residential building 'permits' is a leading indicator of how 'starts' will perform in a month, or two, or three.

will perform in a month, or two, or three.

The 'permits' data series has been setting new multi-year highs for five months in a row (see Graph 4). In January of this year, they reached a level not seen since the housing boom of 2006. They zoomed skywards to 1.881 million units.

Given the current strength in permitissuing activity, the laying of foundations for 'starts' is pretty much assured to remain buoyant at least through the summer and into the fall of this year.

To be continued in Economy at a Glance, Vol. 17, Issue 35.

For more articles by Alex Carrick on the Canadian and U.S. economies, please visit: <a href="https://www.constructconnect.com/blog">www.constructconnect.com/blog</a>.

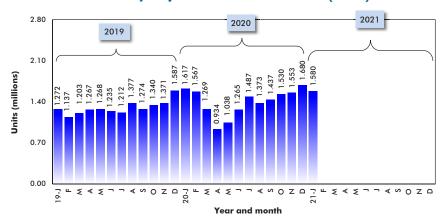


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The last data points are for January 2021.

Data source: U.S. Census Bureau (Department of Commerce) / Charts: ConstructConnect — CanaData.

# Graph I: U.S. Monthly Housing Starts – Seasonally Adjusted at Annual Rates (SAAR)

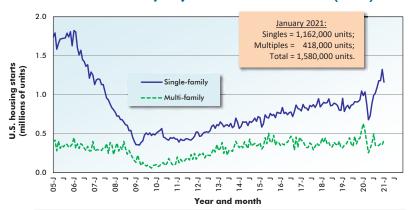


United States' annual starts:
2015 = 1.112 million units (+10.9%);
2016 = 1.174 million units (+5.6%);
2017 = 1.203 million units (+2.5%);
2018 = 1.250 million units (+3.9%);
2019 = 1.290 million units (+3.2%);
2020 = 1.380 million units (+7.0%);

U.S. Jan 2021 starts were -6.0% m/m & -2.3% y/y.

The big drop in starts in April of last year, when the first wave of the coronavirus set off an economic tailspin, was quickly overcome.

#### Graph 2: U.S. Single-Family & Multi-Family Monthly Housing Starts – Seasonally Adjusted at Annual Rates (SAAR)



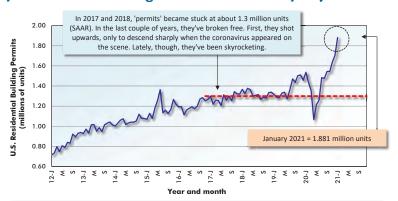
In January 2021, on a percentage-change basis, it was 'singles' -12.2% month to month, but +17.5% year over year, while multiples were +17.1% m/m, but -33.4% y/y.

## Graph 3: U.S. Total Monthly Housing Starts – Seasonally Adjusted at Annual Rates (SAAR)



To accommodate population growth & family formations, the equilibrium level for U.S. housing starts is thought to be 1.6 million units. The monthly average over the past 20 years, however, has been 1.25 million units. No doubt, pent-up demand has been accumulating since 2008, but its extent depends on which of the two figures (1.6 or 1.25) is a truer reflection of the marketplace.

### Graph 4: U.S. Monthly Residential Building Permits - Seasonally Adjusted at Annual Rates (SAAR)



U.S. residential building permits in Jan 2021 were +10.4% vs Dec 2020. Compared with Jan 2020, they were +22.5%. 'Permits' generally set the pace for 'starts' (i.e., they lead by a couple of months).



### **Economy at a Glance**

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# U.S. & Canadian economies lifted by fervent swirl of housing starts (Part 2)

Continued from Economy at a Glance, Vol. 17, Issue 34.

# Texas home building and winter storm recovery

Regionally, only the Northeast recorded a decline in housing starts for full year 2020 versus full year 2019, -3.1%. The Midwest notched the biggest increase, +13.3%, followed by the South, +7.5%, then the West, +6.2%.

In January 2021, all four regions were up versus their 2020 monthly averages. The Northeast was playing catch-up, +18.6%; the Midwest and West were tied, at +14.0%; and the South was +11.8%.

For cities, 'permits' data is accepted by analysts as equivalent to 'starts' for obtaining a 'read' on what is occurring at the local home building level. (Current city 'starts' statistics are not available from the Census Bureau.)

Also, the release of city 'permits' information trails national 'starts' by a month. Therefore, only now are we seeing the 2020 annual figures on home building at the municipal level.

Graphs 5 and 6 show starts/permits for America's 36 most populous urban areas. In 2020, three of the five urban areas with the highest levels of starts were in Texas — Houston



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(68,400 units); Dallas-Ft Worth (60,100); and Austin (40,900).

Texas has just experienced a severe winter storm, with unusual snowfall activity and record low temperatures. Resultant power outages and bursting water pipes have led to extensive home damage. At least one estimate has placed the dollar cost in excess of what was rung up during Hurricane Harvey in August 2017.

Replacement construction is sure to make Texas a leader in home building work once again in 2021.

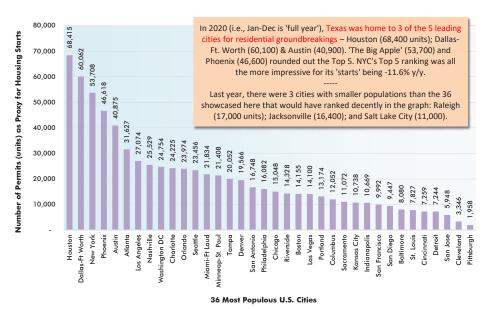
To be continued in Economy at a Glance, Vol. 17, Issue 36.

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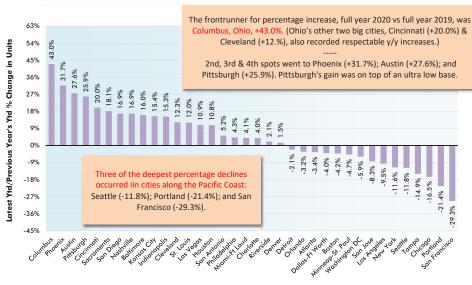


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# Graph 5: Year to Date Residential Permits Issued (Units) in the 36 Most Populous U.S. Metro Statistical Areas (MSAs), (Jan-Dec 2020)



Graph 6: Percent Change in Year-to-Date Housing Permits Issued (Units) in the 36 Most Populous U.S. Metro Statistical Areas (MSAs)
(Jan-Dec 2020 vs Jan-Dec 2019)



36 Most Populous U.S. Cities

At the city level, the number of residential building permits issued serves as a proxy for housing starts.

Data source: U.S. Census Bureau. Charts: ConstructConnect — CanaData.



### **Economy at a Glance**

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## U.S. & Canadian economies lifted by fervent swirl of housing starts (Part 3)



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Continued from Economy at a Glance, Vol. 17, Issue 35.

#### Two factors apply chill to U.S. housing demand

Before leaving the U.S. for Canada, some further words on the hot housing market south of the border are warranted. When an economic indicator bubbles up, factors inevitably — one

might even say automatically - come to the fore to push it back down.

The Federal Reserve may be holding the line with an exceptionally low federal funds rate, but long-term commercial interest rates are gradually inclining. The 10-year rate has moved back above 3.00%. Caught up in the general interest rate advance have been mortgage rates (which, in fact, are often tied to 5- and 10-year-term treasury bill rates).

The yield increases foresee inflation shaking off ingrained lethargy and beginning to kick up its heels once again. Commodity prices are already doing the 'Can-Can'.

Housing is complicit in the commodity prices surge. In the latest Producer Price Index (PPI) results, from the Bureau of Labor Statistics, softwood lumber is +73.0% year over year; plywood, +35.6%; and particle board and oriented strand board (OSB), +70.3%.

The PPI for gypsum is +7.0% during the past three

#### Canadian housing starts reach awesome height

Okay, so if the U.S. homebuilding market is 'hot', what descriptor can best used for the Canadian residential groundbreaking scene?

How about 'super-charged'?

In January 2021, Canadian housing starts skyrocketed to 282,000 units, a height they haven't scaled since way back in the middle of last century. Their previous peak in the present century was 277,000 units in February 2007.

Canada's full year 2020 starts at 217,000 units were +4.4% versus 2019's level of 208,700 units.

January 2021 at 282,000 units was +29% compared

with the monthly average for last year.

Also noteworthy is the regional breadth of the increase in starts that occurred in January of this year. As shown in Graph 8, every province achieved a percentage increase in the latest reporting month compared with January of 2020.

The least of the percentage jumps was +24% y/y (or about one-quarter) in Newfoundland and Labrador.

From Graph 8, the frontrunner for y/y percentage increase among Canada's six most populous cities in January 2021 was Calgary, +75%. Following next line were Vancouver, +36%; Montreal, Edmonton, +20%; Toronto, +16%; and Ottawa-Gatineau, +8%.

Toronto (+27% y/y) and Ottawa-Gatineau (+16%) are coming off bullish years for housing starts in full year 2020 over full year 2019. Vancouver (-21%) and Calgary (-22%) struggled last year.

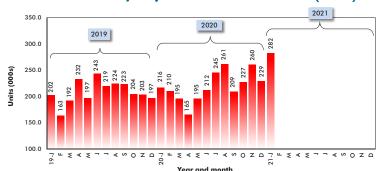
Opposite to the U.S., multiples, made up mostly of townhouses and condo towers, dominate the Canadian home building marketplace. In January, for Canada's 35 census metropolitan areas (CMAs), they accounted for 80% of total units initiated.

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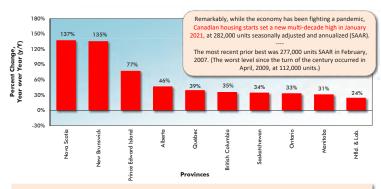
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### Graph 7: Canada Monthly Housing Starts -Seasonally Adjusted at Annual Rates (SAAR)



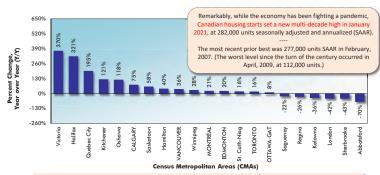
Data source: Canada Mortgage and Housing Corporation (CMHC). Chart: ConstructConnect — CanaData

### **Graph 8: Percent Change in Year-to-Date Housing Starts – Ranking Of Canada's Provinces** (January 2021 vs January 2020)



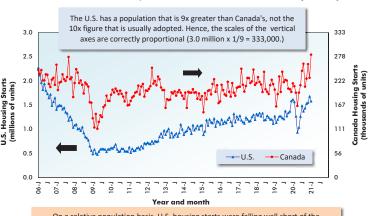
Among all jurisdictions, 3 of the 4 Atlantic Region provinces recorded the largest year-over-year percentage gains in housing starts in January 2021. The fourth Atlantic province, Newfoundland and Labrador, had the smallest increase. Most notably, though, among all provinces, there were no percentage declines in the first month of the year.

### **Graph 9: Percent Change in Year-To-Date** Housing Starts - Ranking Of Canada's Major Cities (January 2021 vs January 2020)



Data source: Canada Mortgage & Housing Corporation (CMHC) based on actuals rather than seasonally adjusted data / Charts: ConstructConnect — CanaData.

### Graph 10: U.S. and Canada Monthly Housing Starts Seasonally Adjusted at Annual Rates (SAAR)



On a relative population basis, U.S. housing starts were falling well short of the

ARROWS: U.S. numbers to be read from left axis; Canadian from right axis

Data sources: U.S. Census Bureau & Canada Mortgage and Housing Corp (CMHC). Chart: ConstructConnect — CanaData



The last data points are for January 2021.